

## Message Text

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53

ACTION EA-10

INFO OCT-01 ISO-00 SP-02 AID-05 EB-07 NSC-05 CIEP-01

TRSE-00 SS-15 STR-01 OMB-01 CEA-01 COME-00 CIAE-00

INR-07 NSAE-00 /056 W

----- 049018

R 140811Z MAR 75

FM AMCONSUL HONG KONG

TO SECSTATE WASHDC 4168

INFO USLO PEKING

LIMITED OFFICIAL USE HONG KONG 2658

E.O. 11652: N/A

TAGS: ETRD, US, CH

SUBJ: PRC-GE DIFFERENCES OVER TRANSFER OF GAS TURBINE  
TECHNOLOGY

REF: PEKING 400

1. NAYLOR HAS RECEIVED CABLE FROM TECHIMPORT CONFIRMING NEGOTIATING OBSTACLE CITED REFTEL. AFTER EXPRESSING APPRECIATION FOR GE'S AND NAYLOR' HOSPITALITY DURING GAS TURBINE MISSION VISIT TO US, CABLE RAISES ISSUE OF GE'S VERSUS PRC'S DESIRES REGARDING TRANSFER OF GAS TURBINE TECHNOLOGY. SPECIFICALLY, CABLE SAYS THAT ANY FURTHER NEGOTIATIONS ARE DIFFICULT IF GE'S "PRACTICE IN SELLING TECHNOLOGY" IS NOT CHANGED FOR THE PRC AND THAT PRC'S IDEAS THEREON "REMAIN UNCHANGED UP TO NOW."

2. NAYLOR HOPES THAT THIS "UP TO NOW" PHRASEOLOGY IMPLIES THAT IF GE IS WILLING TO CHANGE SOMEWHAT ON THE DEGREE, EXTENT, AND PHASING OF TECHNOLOGY TRANSFER, THEN PERHAPS TECHIMPORT NEGOTIATORS MAY BE WILLING TO COMPROMISE ON THEIR DEMANDS FOR A COMPLETE TRANSFER OF TECHNOLOGY ALL AT ONCE. NAYLOR PLANS USE THIS CABLE IN ANOTHER EFFORT TO GET HIS HEADQUARTERS  
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TO RECONSIDER THEIR POLICY POSITION ON THIS ISSUE.

CROSS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, NEGOTIATIONS, TURBINE COMPONENTS, INDUSTRIAL PLANTS, TECHNOLOGICAL EXCHANGES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** johnsorg  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975HONGK02658  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750089-1133  
**From:** HONG KONG  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750351/aaaabtho.tel  
**Line Count:** 62  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 PEKING 400  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** johnsorg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 11 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <11 JUL 2003 by CunninFX>; APPROVED <13 NOV 2003 by johnsorg>  
**Review Markings:**

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US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRC-GE DIFFERENCES OVER TRANSFER OF GAS TURBINE TECHNOLOGY  
**TAGS:** ETRD, US, CH, GE, TECHIMPORT  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006